Underpayments Recovery

Case Study

Underpayments Recovery Yields $1.5M+ Annually

Proactive zero-balance reviews identify missed revenue

Problem

Despite working with multiple underpayment vendors, a Southeastern health system felt they were missing out on revenue opportunities. Seeking a more tactical, hands-on approach, they engaged Ensemble Health Partners.

A deep dive into their accounts revealed:

> Zero-balance accounts + contracts weren’t being comprehensively mined for revenue recovery opportunities

> Need for best practices for underpayment prevention to resolve recurring errors + breakdown in processes

Solution

Applying best practices and proprietary technology to sift through data, our experts uncovered recovery opportunities, contractual issues and areas for process improvement to prevent future losses.

- **Front-end process improvements** prevent future underpayments
- **A.I.-driven automation rules** eliminate false variances + detect anomalies
- **Contractual issues identified** support payor contract negotiations

Measuring Success

Ensemble delivered tangible financial benefits, including:

- **$5M+** in recovered net revenue over 4 years
- **$1.5M+** in additional annual revenue
- **$1M** captured for previously uncharged inpatient blood transfusions